

CON 202: INTERMEDIATE CONTRACTING

Intermediate-level contracting personnel examine contracting, focusing on complex, non-commercial acquisitions. Through an integrated case study, students are challenged to accept their roles as business advisors and to apply ethical principles and sound judgment to resolve contracting issues.

Objectives:

Students who successfully complete this course will be able to:

- Plan procurement, including acquisition planning with a formal source selection plan pursuant to the analysis of market research and requirements documents and consideration of recurring requirements, government property, competition, contract type, and contract financing;
- Create a contract, including preparation of a Request for Proposal (RFP), evaluation of factors, competitive range determination, discussions, and processing of a request for final proposal revisions;
- Prepare an award decision, conduct debriefings, and take steps to mitigate and/or resolve protests; and
- Administer a contract, including administration planning, conducting a post-award orientation, contract surveillance and quality assurance, financial management, and terminations.

Who Should Attend: Students who have completed the training required for Level 1 certification.

Length: 10 class days

2006 Offerings

April 24	Washington, DC	July 10	Denver, CO
May 8	Denver, CO	July 24	Chicago, IL
May 15	Washington, DC	July 24	Washington, DC
June 5	Atlanta, GA	July 31	Washington, DC
June 5	Washington, DC	August 14	Washington, DC
June 12	Washington, DC	August 14	Washington, DC
June 19	Washington, DC	September 11	Washington, DC
July 10	Washington, DC		